

# FROM A RECRUITER'S DESK

*Management Recruiters of Tallahassee  
Monthly Newsletter*

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## **FLEXIBILITY: THE EMBODIMENT OF CURRENT WORK CULTURE**

*52% of current job seekers say the ability to work flexible hours is their biggest factor in deciding on a new job opportunity.\**

This month we focus our efforts on the next big challenges that recruiting will face, and we know new challenges for us mean there are new challenges for companies and job seekers, as well. In recent weeks, we have experienced two steady trends; job seekers want flexibility, and companies want to ensure they hire the right talent.

As a result of the "Great Resignation", companies are more careful in hiring, and job seekers are more demanding that employers meet their needs.

An overlooked resolution to these ongoing challenges is contract staffing. As the traditional nine to five work model becomes increasingly less popular amongst the working class, contract work allows professionals to work in a flexible environment that is catered to their needs.



New work models emerge, and the lines between permanent and temporary employees are blurring as freedom and flexibility have become a center point in the current labor market.



# OVER 59% OF WORKERS VALUE A FLEXIBLE WORK ARRANGEMENT OVER SALARY OR BENEFITS.\*

Demand for contract staffing has been accelerated in the last 2 years, but executives believe it is here to stay permanently in the workforce. According to a recent report from MRINetwork and People 2.0, over 70% of executives plan to use more temporary workers, with 32% of companies having replaced full-time staff with contingent workers in the year 2020.

With an exceptionally large increase in demand for contract staffing and a labor market of candidates looking to work in a flexible work arrangement, it could be in your company's best interest to use a recruiting firm to assist in the placement of high-quality contract workers.

[READ FULL BLOG HERE](#)

We are happy to announce that **MRINetwork** was recognized again by Forbes as one of "America's Best Recruiting and Temp Staffing Firms" in 2022.

This is the 6th consecutive year that MRINetwork has achieved the top 1% status of Executive Search Firms.

We are not only in the business of building up companies with some of the top talents on the market, but we help individuals find the roles that change the trajectory of their careers.



Reach out to us today to learn more about our service offerings or if you need any career or company consulting.

*PLACEMENT WITH PURPOSE!*

*- The MRT Team*

\*According to a People 2.0 Report



RECENT BLOG POST -

### **WHAT JOB SEEKERS ACTUALLY WANT**

There are 11.5 million job openings in the US which raises the big questions as to why there are so many and why they are not being filled. A possible simple answer to these dynamic questions is that companies are not offering job seekers what they are truly looking for.

[READ MORE](#)

RECENT BLOG POST -

### **3 WAYS TO EFFECTIVELY ENGAGE & RETAIN GEN Z**

Learning to effectively engage and retain Gen Z talent is the key to success for any team and the next big challenge recruiters need to prepare for. The Gen Z workforce is looking for more from their company than ever before, but they are also bringing more talent and passion to the office than any generation before.

[READ MORE](#)

## **EMPLOYEE SPOTLIGHT - JERRY JONES**

### Hiring Trends

Jerry Jones has been in the recruiting business for over 25 years and spent 15 years completing operational turnarounds by building companies from the ground up. Jerry has built his career into a passion and is continuously searching for ways to help guide and enlighten others with his front-line experience in hiring.

[READ MORE](#)



**SCAN ME**

WHERE MARKETS, MOVEMENTS, AND  
MONUMENTAL MOMENTS ARE DISCUSSED.

81% of recruiters have ranked interpersonal skills as the most desirable trait that a candidate could have. Emotional intelligence allows employees to communicate effectively and empathize with others. This is critical to the success of any company and can lead to negative financial impacts if not corrected. Companies that invest in highly effective communicating employees had 47% higher returns to their shareholders.

## WHY INTERPERSONAL SKILLS ARE MORE IMPORTANT THAN EVER



[WATCH HERE](#)



## THE IMPORTANCE OF COMPANY VALUES AND WHERE NOT TO COMPROMISE

[WATCH HERE](#)

As recruiters, we have seen it time and time again- a dedicated, excited, motivated employee joins a firm with seemingly great intentions, to find hidden discrepancies that were not there in the interviewing and onboarding process. One can imagine the frustration of realizing their hard work to land THAT job with THAT company is not all that it worked itself up to be. For any working individual, company values are not where to compromise!

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# 35 YEAR ANNIVERSARY

PLACEMENT WITH PURPOSE

Established

JUNE 1ST 1987



# MIRT

PLACEMENT WITH PURPOSE

## CELEBRATING OUR 35 YEARS

Since opening our doors in 1987, we have worked with Fortune 500 companies and private companies, bringing them the best quality talent available in a timely manner. Our office is staffed with experienced executive recruiters and an exceptional support team who work closely with our client companies and candidates to assure the best professional relationship. We continue to provide our client companies and candidates with personal, confidential, and ethical services.

In the last 35 years, we have been recognized 6 times by Forbes as a "Top Executive Recruiting Firm", we are a certified "Women's Business Enterprise", a MAPP member and sponsor, and a certified "Great Place to Work". We wouldn't be who we are without our clients and staff. We thank you for allowing us to provide our services for the last 35 years and we are excited to continue our passion for recruiting.

# JOB OPENINGS



## SENIOR BUYER

Minneapolis/St. Paul area

for a plastic injection mold medical device contract manufacturer

## PLANT MANAGER

Massachusetts

for a plastic injection molder servicing the medical device industry



## MANUFACTURING ENGINEERING MANAGER

Near the Florida Panhandle

for a large \$400mm specialized manufacturer servicing automotive, oil & gas, medical device, and military/defense

**CONTACT  
MIKE JONES HERE  
ABOUT JOBS**